Dear Friends,

2023 was an eventful year for Fishline.

Following the retirement of Lori Maxim, Charlie joined the team in February as our next executive director. As the year went on, it became evident that the need for Fishline services was more important than ever. Inflation and the reduction in SNAP benefits exacerbated an already fragile food security situation, resulting in a more than 40% increase in our Healthy Foods Market use. The affordable housing crisis became even more apparent with the potential for evictions at the Poulsbo Mobile Home Community. To help navigate today’s world, more clients sought free mental health counseling this year than last.

Through it all, Fishline provided for our neighbors in need.

We were able to do so because of the community’s support. Volunteers, donors, and community partners stepped up to help us help others. For that, we thank you!

In 2024, with your support, we will continue to evolve, grow and coordinate resources to help people onto a path of sustainability.

In service,

Jagoda Perich-Anderson
Board President

Charlie Thompson
Executive Director

Board of Directors
Jagoda Perich-Anderson- Board President
Kim McKoy- Vice President
Ryan Bartlett- Board Treasurer
Tracy Russell- Board Secretary
Heather Torres- Past President
JoAnn Anderson
Paul Dickinson
Miranda Fort
Bruce McCain
Sharon Stiles
Nate Walters

Staff Leadership
Charlie Thompson- Executive Director
Adrienne Briggs- Programs and Services Director
Christina Curtis- Retail Operations Director
Amanda Dragon- Resource Development and Communications Director
Alex Kidder- Operations Director
**Mission:**
Fishline coordinates resources to help people onto a path of sustainability.

**Vision:**
Fishline envisions a community where everyone can become self-sufficient and reach their full potential.

**Diversity and Equity Statement:**
We celebrate diversity and are committed to equity and treating all people with dignity and respect.

**Values:**

- **Collaboration**
  We commit to inclusive and courageous collaboration.

- **Integrity**
  We commit to performing our work with integrity.

- **Resiliency**
  We commit to continuous improvement despite challenging circumstances.

- **Compassion**
  We commit to operating with compassion.

- **Dynamic Solutions**
  We commit to creative and dynamic solutions.

"I just want to say I love Fishline and the volunteers making me feel always welcomed and never judged."
-Fishline Client

"The past two years volunteering at Fishline have been both rewarding and eye-opening. I am proud to be a member of the Fishline Family."
-Current Volunteer
OUR IMPACT

- $1.9 million of food distributed in our market
- $1.75 million in donated food
- Purchased $52,678 in grocery items
- $178,433 distributed in financial assistance
- 970 case management appointments
- $22,000 was distributed to Poulson Mobile Home Park
- $156,001 distributed in clothing, toiletries, and other needed items
- Hosted 932 showers for those who do not have access to clean water
- 1,123 therapy sessions
- Two counselors
- Offered appointments within three days of enrollment
- 33,101 hours of service
- 382 total volunteers
- Equivalent of 16 full-time staff members

UNPRECEDENTED GROWTH IN 2023

In 2023, over 55,000 visits were made to access services at Fishline. This is an increase of 29% from 2022!

- Unduplicated Households
  - An increase of 42% Percent YOY
  - Visits by unhoused individuals to Fishline rose by 19% from 2022 to 2023.
  - Average Age decreased from 49 to 42

In 2022, 370 sessions of mental health counseling were conducted, increasing to 1,123 in 2023.
Fiscal Year 2023 Performance

Revenue

<table>
<thead>
<tr>
<th>Revenue</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Charitable Income</td>
<td>$1,014,431.33</td>
</tr>
<tr>
<td>Grants</td>
<td>$246,941.49</td>
</tr>
<tr>
<td>Thrift Shop Sales</td>
<td>$570,155.51</td>
</tr>
<tr>
<td>Other Earned Income</td>
<td>$202,882.86</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$2,450,315.29</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$4,484,726.48</strong></td>
</tr>
</tbody>
</table>

Expenses

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel Expenses</td>
<td>$1,085,984.82</td>
</tr>
<tr>
<td>Professional Services</td>
<td>$77,549.32</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>$96,572.76</td>
</tr>
<tr>
<td>Facilities Expenses</td>
<td>$259,139.85</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$176,903.76</td>
</tr>
<tr>
<td>Other Misc. Expenses</td>
<td>$86,072.09</td>
</tr>
<tr>
<td>Client Programs Cash</td>
<td>$515,649.29</td>
</tr>
<tr>
<td>Client Programs In-Kind</td>
<td>$2,315,252.72</td>
</tr>
<tr>
<td>Other In-Kind Donations</td>
<td>$37,044.00</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$4,650,168.61</strong></td>
</tr>
</tbody>
</table>

Breakdown of Revenue

- Charitable Income: 21.8%
- Grants: 5.9%
- Thrift Shop Sales: 12.9%
- Other Earned Income: 5%
- In-Kind Contributions: 54.5%

Breakdown of Expenses

- Personnel: 25.8%
- Operating: 2%
- Professional Services: 2%
- Facilities: 5.9%
- Depreciation: 4%
- Client Programs Cash: 8.9%
- Other In-Kind Donations: 2%

Balance Sheet Totals

- Total Revenue: $4,484,726.48
- Total Expenses: $4,650,168.61
- Total Net Income: $(164,442.13)

*Unaudited Financials

More info:

North Kitsap Fishline is a 501c(3) nonprofit organization that coordinates resources to help people onto a path of sustainability.

Tax ID #: 91-124431

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Platinum Transparency 2023
Candid.